Greymatter.io

carahsoft

Managing Multi-Cloud Environments in 3 Steps

Greymatter.io was built for government agencies with strict compliance and security concerns.

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Introductions

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Agenda

Examples of proven results in multi-cloud complexity environments
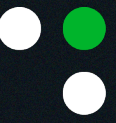
What we do at Greymatter.io

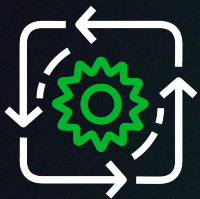Demonstration of the Greymatter Application Networking Platform

Question and Answer

Greymatter Customer Examples
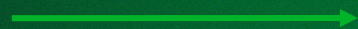
Government Agency 1

Challenges
- Agency was experiencing an overwhelming amount of outage windows
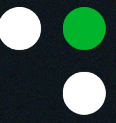- Not able to align to the latest security requirements
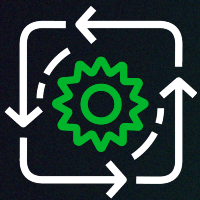
Implementation
- 2 month implementation

Results
- Outages decreased between 95%-99%
- Aligned to latest security requirements
- Greymatter's telemetry helps pinpoint issues immediately for faster resolutions

Greymatter Customer Examples

Government Agency 2

Challenges
- Hundreds of applications deployed across multi-cloud and hybrid scenarios
- NIST 800 207 and 207A were not in alignment

Implementation
- Less than 1 month implementation

Results
- Completed audits and aligned security requirements
- Support teams now focused on innovation and building capabilities vs reacting to problems and firefighting
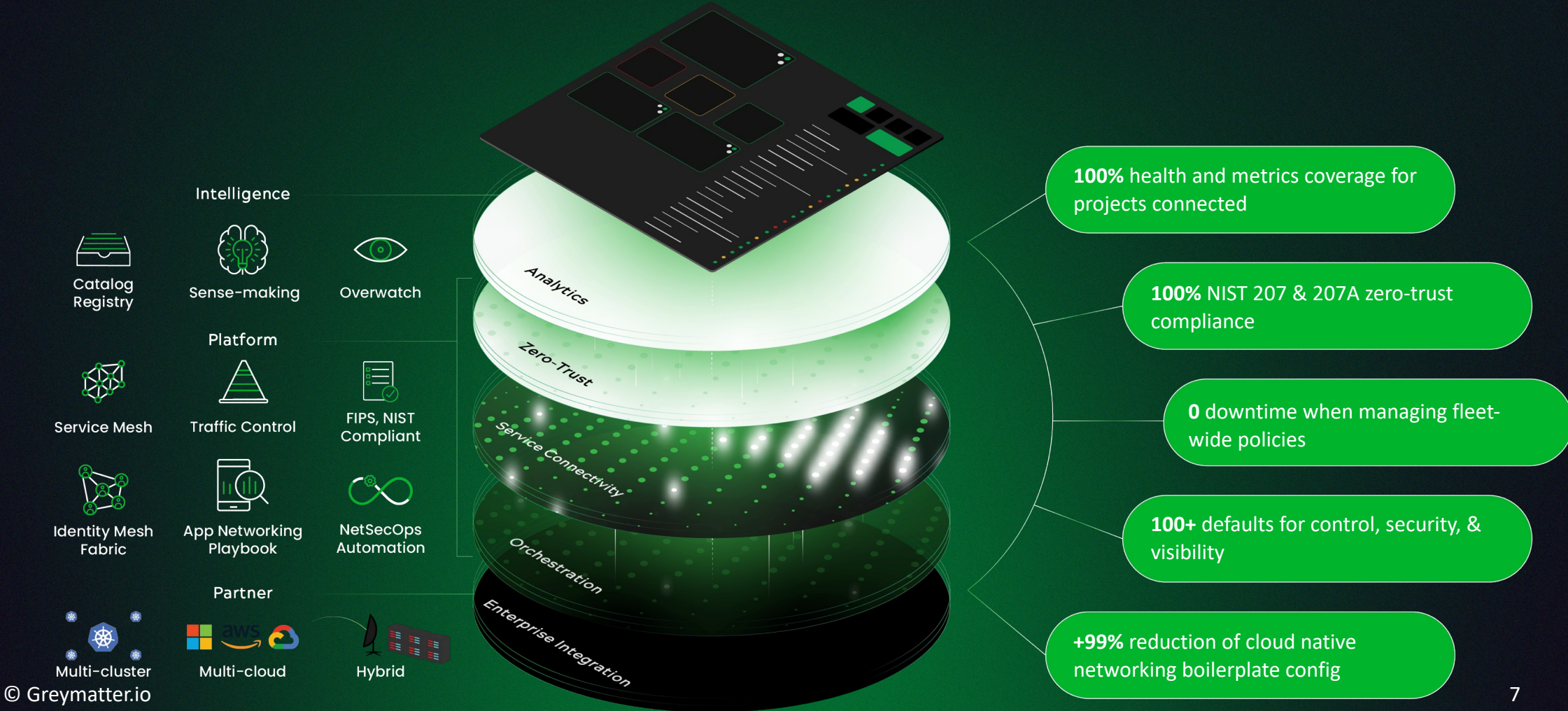
Simplifying Multi-Cloud Challenges

100% Downtime **Control**

✓ Universal Cloud **Visibility**

100% NIST Zero-Trust **Security**

Intelligence

Catalog Registry

Sense-making

Overwatch

Platform

Service Mesh

Traffic Control

FIPS, NIST Compliant

Identity Mesh Fabric

App Networking Playbook

NetSecOps Automation

Partner

Multi-cluster

Multi-cloud

Hybrid

Analytics

Zero-Trust

Service Connectivity

Orchestration

Enterprise Integration

100% health and metrics coverage for projects connected

100% NIST 207 & 207A zero-trust compliance

0 downtime when managing fleet-wide policies

100+ defaults for control, security, & visibility

+99% reduction of cloud native networking boilerplate config

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Demonstration of Greymatter

1

See

Utilize a Multi-Cloud Dashboard for Application Visibility

2

Control

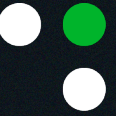Standardize Repeatable Configuration

3

Secure

Establish Secure Connectivity Between Application Microservices

Managing Multi-Cloud Environments in 3 Steps

Step 1:

See

Create a Multi-Cloud Dashboard for visibility

Catalog the entire app ecosystem

Transition to proactive mgmt vs firefighting

Step 2:

Control

Enhance agnostic configurations

Remove technical debt in the form of repeatable process

Improve ability to onboard new services

Step 3:

Secure

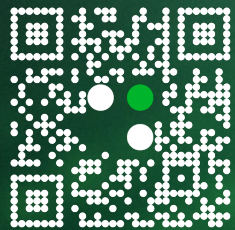Remove cumbersome tasks

Save months of time

Improve security posture

Thank you!

Jonathan Holmes

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